

Impacts of 340B

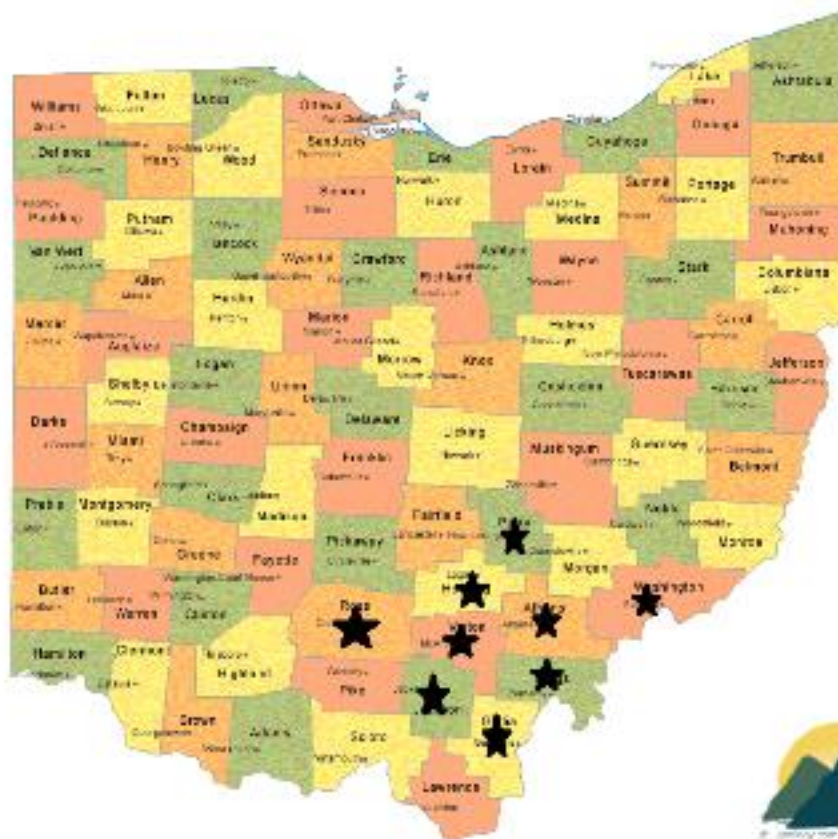
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DIRECTOR OF PHARMACY

HHOPEWELL HEALTH CENTERS, INC



Hopewell Health Centers, Inc.



- Tier III NCQA PCMH Accredited Federally Qualified Health Center
- Serve ~ 39,000 unique patients
 - 10% of patients are underserved
 - 47% of patients have chronic conditions
- Services:
 - Primary Care
 - Behavioral Health
 - Dental
 - Pharmacy Services
 - Dietary
 - Substance Abuse Services

340B Program Intent

To stretch scarce federal resources as
as possible, reaching more eligible
patients and providing more
comprehensive services



340B Savings Utilization

- u Clinic Pharmacy
 - u Full staff providing both pharmacy dispensing service and clinical pharmacy services.
 - u Free home prescription delivery to all of our large footprint
 - u Sliding fee prescription discounts for uninsured patients at or below 200% of the Federal Poverty Level.



340B Savings Utilization

- u School-based clinics
 - u Increase of Vaccinations
 - u Improve oral health
- u Dental Services
 - u Additional dental clinics
 - u Mobile dental services for sites without dental services
- u Medication Assisted Treatment for Opioid Epidemic
- u Additional sites in underserved areas
- u Mobile health clinics



Pharmacy Benefit Managers (PBMs) and 340B

- u Because covered entities (CEs) like Hopewell Health Centers pay less for their drugs, PBMs have identified ways to increase profits by paying CEs less.
- u Health Centers like my own are **required by law, regulation, and mission to reinvest every penny of 340B Savings back into patient healthcare.**
- u Methods used by PBMs:
 - u Decreased reimbursement rates for medications at 340B pharmacies
 - u Exclusion of 340B pharmacies from networks altogether
 - u Fees leveraged to 340B pharmacies that are not leveraged to other similarly sized pharmacies



Ohio SB 263

- u During 2020, Ohio 340B Covered Entities worked with Ohio legislators including bill sponsor, Senator Bob Hackett, to create a bill that would protect 340B Pharmacies.
- u The bill language prevented created a structure by which 340B CEs could be fairly paid for the drugs they are dispensing while, at the same time, maintaining 340B savings to stretch resources.
- u At least 16 states have passed similar bills.



Additional Questions?

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