

NATIONAL CONFERENCE OF INSURANCE LEGISLATORS
BUSINESS PLANNING & ARTICLES OF ORGANIZATION
AND BYLAWS REVISION COMMITTEES
POINT CLEAR, ALABAMA
NOVEMBER 12, 2012
MINUTES

The National Conference of Insurance Legislators (NCOIL) Business Planning and Articles of Organization & Bylaws Revision Committees met at The Grand Hotel Marriott Resort in Point Clear, Alabama, on Friday, November 16, at 7:00 a.m.

Sen. Carroll Leavell of New Mexico, chair of the Business Planning Committee, and Rep. Ron Crimm of Kentucky, chair of the Articles of Organization & Bylaws Revision Committee, presided.

Legislators present were:

Rep. Greg Wren, AL	Sen. William J. Larkin, Jr., NY
Sen. Travis Holdman, IN	Rep. Charles Curtiss, TN
Rep. George Keiser, ND	

Also in attendance were:

Susan Nolan, Nolan Associates, NCOIL Executive Director
Candace Thorson, Nolan Associates, NCOIL Deputy Executive Director

MINUTES

After a motion made and seconded, the Committees voted unanimously to approve the minutes of their July 12, 2012, meeting in Burlington, Vermont.

BUSINESS PLANNING COMMITTEE FUTURE MEETING LOCATIONS

Ms. Nolan said that as per Committee request, she had compared the costs for past NCOIL meetings with the funds that were raised for those meetings through registration fees and other sources. She reported that meetings in San Francisco, Las Vegas, Austin, Boston, and Newport generated strong attendance and income.

Ms. Nolan said that as directed by the Committee, she also had reached out to conference facilities in San Francisco and Las Vegas regarding hosting a potential NCOIL meeting. She said, among other things, that after negotiating rates with the Paris Hotel in Las Vegas, she had signed a contract, contingent on an NCOIL site visit, for the 2015 Annual Meeting.

Ms. Nolan then reported that NCOIL had secured the following other locations:

Spring 2013	Washington, DC
Summer 2013	Philadelphia, PA
Annual 2013	Nashville, TN
Spring 2014	Savannah, GA
Summer 2014	Boston, MA
Annual 2014	San Francisco, CA

The Committee began discussing sites for the 2015 Spring and Summer Meetings and determined to pursue scheduling the Summer Meeting in Indianapolis, IN, particularly at the downtown Hilton. Ms. Nolan noted that NCOIL had not been to Indianapolis for many years.

The Committee also agreed to pursue holding the Spring 2015 meeting at the San Antonio Hyatt.

Legislators, after considering the possibility of a future conference in Louisville, Kentucky, then discussed hotel room block issues. Ms. Nolan reported that the NCOIL policy of requiring meeting registrants to pay the full cost of their hotel stays if they cancel within seven days of an NCOIL conference was working well for both NCOIL and host hotels. She said that NCOIL usually negotiated an 80 percent room block attrition rate.

SPONSORSHIPS AND MEETING ATTENDANCE

Ms. Nolan asked for direction on whether and under what circumstances to waive registration fees for representatives of entities sponsoring receptions and similar events in conjunction with an NCOIL conference. Rep. Keiser said NCOIL should distinguish between lobbyists who would register for an NCOIL meeting regardless and corporate representatives who were more likely interested in a specific issue or session.

Following Committee discussion, legislators determined that NCOIL would waive registration fees for corporate representatives of event sponsors. The Committee agreed that NCOIL would grant the waivers, which would not apply to coffee break sponsorships, upon a sponsor's request.

There being no further business, the Business Planning Committee meeting adjourned.

ARTICLES OF ORGANIZATION & BYLAWS REVISION COMMITTEE

Due to time constraints, the Articles of Organization & Bylaws Revision Committee deferred its consideration of proposed amendments regarding committee voting privileges until the 2013 Spring Meeting.

ADJOURNMENT

There being no further business, legislators adjourned at 8:50 a.m.