

NATIONAL CONFERENCE OF INSURANCE LEGISLATORS  
BUSINESS PLANNING & ARTICLES OF ORGANIZATION/  
BYLAWS REVISION COMMITTEES  
PHILADELPHIA, PENNSYLVANIA  
JULY 9, 2009  
MINUTES

The National Conference of Insurance Legislators (NCOIL) Business Planning and Articles of Organization/Bylaws Revision Committees met at the Marriott Philadelphia Downtown in Philadelphia, PA, on Thursday, July 9, 2009, at 8:00 a.m.

Rep. Robert Damron of Kentucky, NCOIL president-elect, presided over the Business Planning Committee discussion. Assem. Nancy Calhoun of New York, Bylaws Committee chair, attended to preside over the Bylaws Committee discussion.

Other legislators present were:

Sen. William R. Haine, IL	Rep. Brian Kennedy, RI
Rep. George Keiser, ND	Rep. Charles Curtiss, TN
Rep. Donald Flanders, NH	Rep. Kathleen Keenan, VT
Sen. Carroll Leavell, NM	Sen. Frank Deem, WV
Assem. Joseph Morelle, NY	

Also in attendance were:

Susan Nolan, NCOIL Executive Director  
Candace Thorson, NCOIL Deputy Executive Director  
Mike Humphreys, NCOIL Director of State-Federal Relations  
Jordan Estey, NCOIL Director of Legislative Affairs & Education

#### BUSINESS PLANNING COMMITTEE MINUTES

Upon a motion made and seconded, the Committee voted unanimously to approve the minutes of its February 27, 2009, meeting in Washington, DC.

#### DUES/MEMBERSHIP

Ms. Nolan reported that at present, states generally were paying their dues but that budget and travel restrictions could pose challenges down the road. Rep. Kennedy said NCOIL could encourage dues payments by revising its invoicing schedule. Specifically, he said, NCOIL should invoice in time for July 1 fiscal years, followed by second invoices the following January. Ms. Nolan expressed support for the idea but said she would discuss the matter with the NCOIL auditor.

Rep. Curtiss said NCOIL should send dues invoices quickly because Tennessee, for instance, allows its Commissioner of Finance to impound funds if it appears that state revenue will be less than projected. Ms. Nolan noted that NCOIL sent invoices around the time of the Summer Meeting and distributed them quarterly.

Legislators and Ms. Nolan discussed issues surrounding contributing states that were challenged in dues payment. Rep. Damron stressed the importance of working with

legislative leadership. He and Ms. Nolan overviewed NCOIL leadership outreach, including scholarships for the 2009 Summer and Annual meetings.

#### FUTURE MEETING LOCATIONS

Ms. Nolan reported that she had secured locations through 2011:

2009 Annual Meeting	New Orleans, Louisiana
2010 Spring Meeting	Washington, DC
2010 Summer Meeting	Boston, Massachusetts
2010 Annual Meeting	Austin, Texas
2011 Spring Meeting	Washington, DC
2011 Summer Meeting	Newport, Rhode Island
2011 Annual Meeting	Santa Fe, New Mexico

Ms. Nolan described legislative concerns regarding holding another Spring Meeting in Washington, DC. She outlined room rate and other hotel challenges related to the 2009 conference there. She also said that, as per the Committee's direction, she was working with Jule Rousseau, NCOIL pro bono counsel, to renegotiate terms of the Hyatt Regency on Capitol Hill contract.

Rep. Damron predicted that attendance at future DC meetings would continue to decline. Legislators then discussed conflicts related to legislative sessions, NCOIL Spring Meeting schedules, and visits on Capitol Hill.

In response to legislator questions, Ms. Nolan reported on Summer Meeting room-night commitments with the Marriott Philadelphia Downtown, including anticipated attrition charges. She said that unlike the Annual Meeting's Royal Sonesta Hotel in New Orleans, the Philadelphia Marriott would not adjust contract terms in light of the economic crisis.

The Committee and Mr. Rousseau discussed how NCOIL might fare under arbitration with the DC Hyatt. Rep. Keiser commented that 95 percent of arbitration results in compromise, meaning that NCOIL could expect to return to the DC Hyatt if legislators pursued arbitration. Mr. Rousseau responded that even if the process moved quickly and an arbitration panel decided in favor of NCOIL by fall 2009, it would be difficult for NCOIL to book another meeting location in time for March 2010.

Rep. Damron suggested that NCOIL move its 2010 DC meeting to 2013 or some other year in order to break the cycle of spring DC conferences. He offered Charleston, South Carolina, as an alternate 2010 location. He summarized three proposals that he had received from local hotels—the Francis Marion, the Mills House, and Wild Dunes Resort and Conference Center, which Rep. Damron said was just outside the city.

Legislators examined issues including whether or not NCOIL could hold the spring 2010 meeting at another Hyatt, the types of locations appropriate for spring conferences, and the success of previous Spring Meetings in Hilton Head.

Following further discussion, it was determined that Ms. Nolan and Mr. Rousseau should negotiate with the DC Hyatt to eliminate attrition requirements and to cancel one of the upcoming NCOIL meetings, preferably the spring 2010 conference. Ms. Nolan said she also would look into the possibility of transferring to a Hyatt outside of DC.

Rep. Damron and others spoke to the importance of quickly securing an alternate 2010 location, among other things.

Sen. Leavell said he would make a motion in the Executive Committee to authorize Ms. Nolan, Rep. Damron, and Mr. Rousseau to negotiate with hotels to secure a suitable location for the spring 2010 meeting.

#### BYLAWS COMMITTEE

Due to time constraints, the Bylaws Committee did not meet.

#### ADJOURNMENT

The meeting adjourned at 8:45 a.m.