

NATIONAL CONFERENCE OF INSURANCE LEGISLATORS
BUSINESS PLANNING COMMITTEE
DUCK KEY, FLORIDA
NOVEMBER 21, 2008
MINUTES

The National Conference of Insurance Legislators (NCOIL) Business Planning Committee met at the Hawk's Cay Resort in Duck Key, Florida, on Friday, November 21, 2008, at 9:15 a.m.

Rep. Brian Kennedy of Rhode Island, NCOIL president, presided.

Other members of the Committee present were:

Rep. Robert Damron, KY
Rep. George Keiser, ND
Sen. Carroll Leavell, NM
Sen. James Seward, NY
Rep. Kathleen Keenan, VT

Other legislators in attendance were:

Rep. Greg Wren, AL
Sen. Vi Simpson, IN
Rep. Donald Flanders, NH
Rep. Charles Curtiss, TN

Also in attendance were:

Susan Nolan, NCOIL Executive Director
Candace Thorson, NCOIL Deputy Executive Director
Mike Humphreys, NCOIL Director of State-Federal Relations
Jordan Estey, NCOIL Director of Legislative Affairs & Education

MINUTES

Upon a motion made and seconded, the Committee voted unanimously to approve the minutes of its July 11, 2008, meeting in New York City.

DUES/MEMBERSHIP

Ms. Nolan reported on membership efforts among NCOIL legislators and the Industry Education Council (IEC).

She said the IEC had voted during their November 20, 2008, board meeting to donate \$20,000 to the Insurance Legislators Foundation (ILF) in order to promote legislative attendance at NCOIL meetings through scholarship opportunities. She said the funding would help with NCOIL membership outreach efforts.

Rep. Keiser and Sen. Leavell said a looming recession would impact state budgets and force states to cut back on membership dues to organizations such as NCOIL. Rep. Keiser said it was important to demonstrate to legislators and regulators across the states what the benefits of NCOIL membership were.

Rep. Damron agreed with Rep. Keiser's statements and suggested that NCOIL staff send the articles of interest and legislative alerts to legislative leadership in the statehouses as well. He said Speakers, Majority and Minority leaders, and Presidents of the various legislative chambers had the most influence on budget decisions. He said that providing them with some of NCOIL's restricted material would help to build and sustain NCOIL membership ongoing.

FUTURE SITES

Ms. Nolan reported that she had secured locations for the next several NCOIL meetings, which were:

2009 Spring Meeting	Washington, DC
2009 Summer Meeting	Philadelphia, Pennsylvania
2009 Annual Meeting	New Orleans, Louisiana
2010 Spring Meeting	Washington, DC
2010 Summer Meeting	Boston, Massachusetts
2011 Spring Meeting	Washington, DC

Ms. Nolan and the Committee discussed options for possible 2010 Annual Meeting locations, including the results of Ms. Nolan's outreach to possible future sites. She said that she had received several reasonable rates from hotels in Austin, Texas, and Sante Fe, New Mexico. She cautioned that hotels would sometimes offer competitive rates on rooms and then charge high fees for audio and visual costs. She said it was important to get these fees up front as well, if available.

After discussing possible locations for the 2010 Annual Meeting, the legislators decided to review locations in Austin, Texas; Biloxi, Mississippi; and the Gulf Shore areas of Alabama. The Committee deferred final determination of a site until the 2009 Spring Meeting in Washington, DC and asked legislators from these states to reach out to the appropriate entities and ask them to prepare a presentation

Ms. Nolan said that staff could draft a form letter for legislators to use when reaching out to various groups for assistance and information on future site locations.

ADJOURNMENT

There being no further business, the meeting adjourned at 10:00 a.m.