

Our Commitment to Beat Coronavirus

We are rapidly screening our vast global libraries of medicines to identify potential treatments and have numerous clinical trials underway to test new and existing therapies

We are dedicating our top scientists and using our investments in new technologies to speed the development of safe and effective vaccines

We are sharing the learnings from clinical trials in real time with governments and other companies to advance the development of additional therapies

We are expanding our unique manufacturing capabilities and sharing available capacity to ramp up production once a successful medicine or vaccine is developed

We are collaborating with government agencies, hospitals, doctors and others to donate supplies and medicines to help those affected around the world

We are working with governments and insurers to ensure that when new treatments and vaccines are approved they will be available and affordable for patients



Factors Contributing to the Industry's Response

Armed with experience garnered from previous outbreaks and a vast storehouse of knowledge about infectious diseases like influenza, malaria and HIV, researchers are working to develop and deliver diagnostics, treatments and vaccines to save lives and restore the rhythms of daily life for billions of people.

DIAGNOSTICS

It's essential to know who has been infected.

 Companies are accelerating the development of diagnostic testing capabilities to scale-up screening and working in partnership with governments and diagnostic companies on existing screening programs to supplement testing.

EXISTING MEDICINES

Medicines approved for other diseases may have some benefit for patients with COVID-19.

- Researchers are testing antivirals, antibiotics and other medicines.
- ▶ These medicines have the potential to reduce the burden of COVID-19 on hospitals by reducing the length and severity of disease.

NEW TREATMENTS

Various drugs are in development, with some entering human trials.

- Researchers are working on new antiviral medications to interfere with ways the virus infects cells and reproduces.
- Antibody-based drugs may be able to mobilize the immune system against the virus.

VACCINES

A vaccine would provide a preventive approach to beating COVID-19.

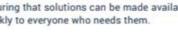
 Although vaccines can take longer to develop than other treatments, once enough people in a community are vaccinated, individuals are protected and the community risk of transmission is reduced. A variety of biopharmaceutical companies are taking different approaches to find a vaccine. More "shots on goal" will significantly

MANUFACTURING

increase the chances of success.

We are committed to manufacturing these medicines and making them available to those who need them.

- · We're ramping up output of existing medicines with demonstrated benefit and investing in infrastructure to accelerate production of new treatments.
- Biopharmaceutical companies are planning and building manufacturing capacity without assurance medicine and vaccine candidates will ultimately be successful, to ensure that if one is, distribution can occur rapidly.
- America's biopharmaceutical companies are ensuring that solutions can be made available quickly to everyone who needs them.



Developing Treatments and Vaccines to Fight COVID-19

There are **1597 clinical trials under way across the globe** for vaccinations and treatments.

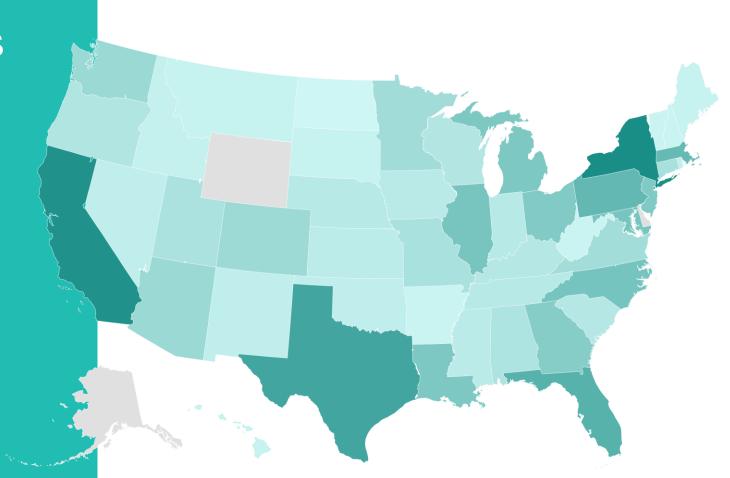


Data as of 9/11/2020

U.S. Clinical Trials of Investigational Therapies

There are 352 clinical trials investigating therapeutics in 46 states and Washington, D.C.

119 of the 352 clinical trials are being conducted in more than one state



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Data as of 9/04/2020

Number of Trials

Hundreds of these Clinical Trials are Testing 135 Unique Investigational Therapies from PhRMA Members







































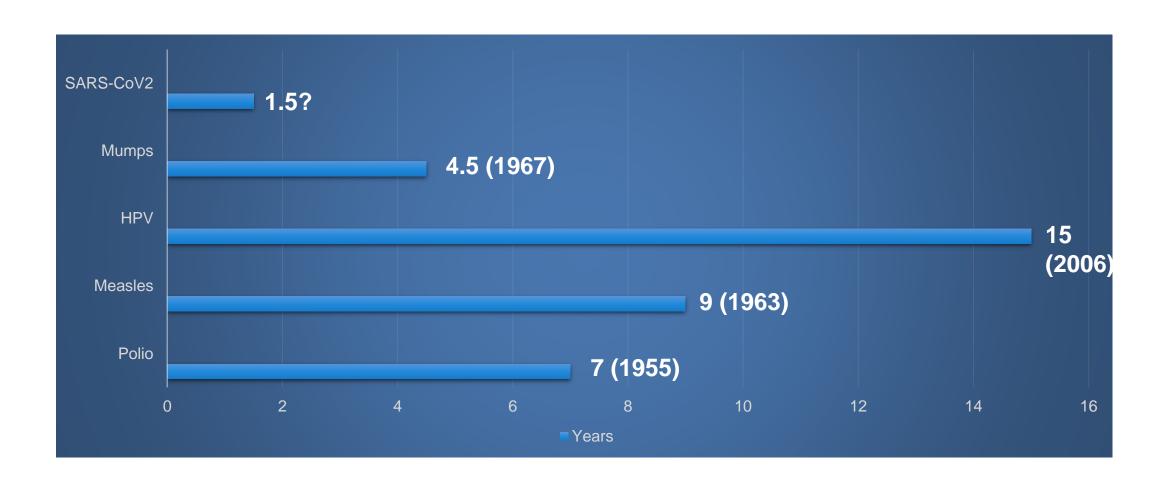






Data as of 9/04/2020

Historical Vaccine Development timelines



It Will Take a Minimum of 18 to 24 Months for Potential FDA Approval of a COVID-19 Vaccine

Faster Timeline

Differing Approaches

Failure Rate

- This is significantly less time than it has taken for previous vaccine development programs
 - In 2003, it took 20 months from sequencing SARS to the first human study of a vaccine
 - Today, it has been less than 4 months from sequencing SARS-CoV-2 to the first human study of a vaccine

- Some approaches offer speed
 - Knowing the virus's genetic sequence, companies can synthesize and scale up production of a RNA vaccine in a matter of weeks
- Some approaches can boost the impact of a potential vaccine
 - Adjuvants can boost the immune response and minimize the amount of vaccine needed

- There is a high failure rate
 - Only 5-10% are likely to succeed
 - We need lots of shots on goal



Clinical & Preclinical Stage Vaccine Pipeline

Preclinical Phase 1 Phase 2 Phase 3 Johnson Johnson 康希诺生物 CanSinoBIO Viral **€** MERCK AstraZeneca 深圳市免疫基因治疗研究院 **Vector** OXFORD Viral MERCK Savi **Inactivated** sinovac[®] 国药山西 moderna (support from NIH, CEPI) RNA¹ Translate BIO **PrEP**Biopharm **SANOFI** BIONTECH **Beijing Advaccine** DNA Biotechnology

Cell Based



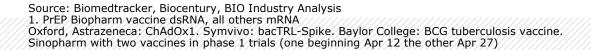




Recombinant protein

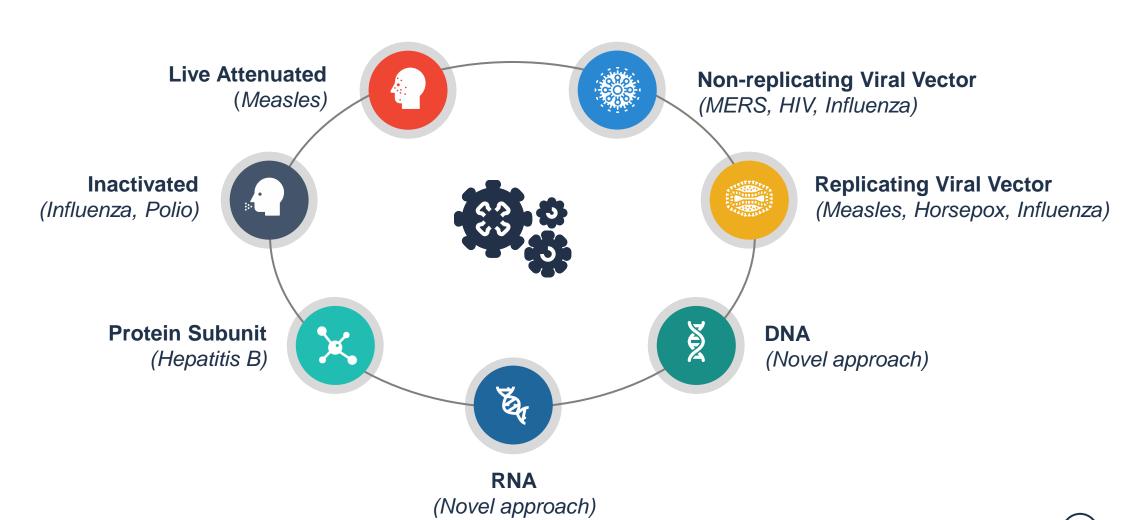








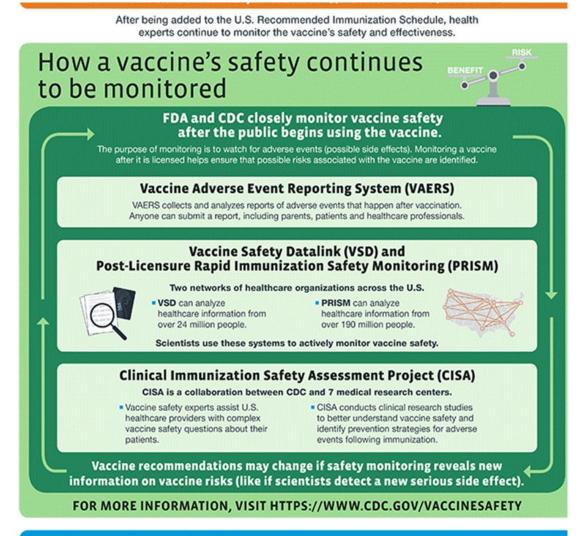
Using Many Approaches to Develop Vaccines



CDC & National Academy of Medicine Advisory Committee will Provide Pivotal Recommendations for Use & Allocation of COVID Vaccines

- After FDA approval, vaccines typically go through the CDC <u>Advisory Committee on Immunization</u> <u>Practices (ACIP)</u> process
 - Advises CDC Director on the specific clinical use of each vaccine licensed in the United States
 - 15 voting members and ~40 non-voting reps from federal government agencies, medical societies
 - Recommendations followed by healthcare providers, creating a national standard of care for vaccines
 - Lead to reimbursement coverage decisions across payors
- COVID vaccines will be reviewed for use/allocation by a special NAM panel of experts
 - Includes medical, research, public health, ethics and other experts from academia, NIH, CDC, patient groups, etc.
 - Advises <u>Operation Warp Speed</u>, CDC
 - Draft report expected late September/ early October
- DOD/CDC will handle distribution.

The Safety of Vaccines Is Monitored Through Multiple Systems



The United States currently has the safest vaccine supply in its history. These vaccines keep children, families and communities protected from serious diseases.



Ensuring Continuity in the Medicine Supply Chain

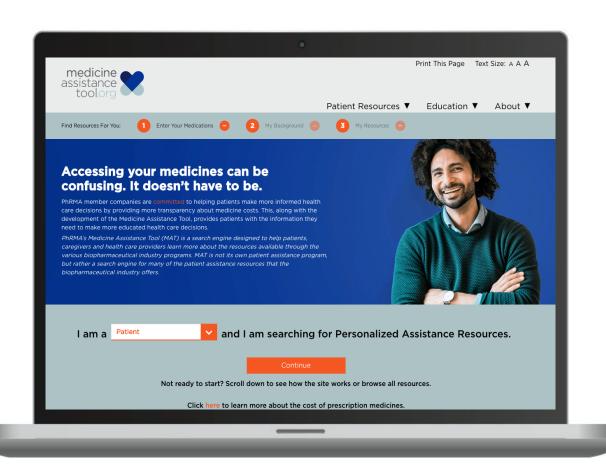
Biopharmaceutical Companies

- Companies report substantial data on certain types of potential shortages to FDA and they work closely with the agency to prevent and mitigate shortages
- Companies have robust inventory management systems that typically include:
 - Data on anticipated demand reflecting historical demand and supply data
 - Risk management plans that address additional or alternate manufacturing sites, inventory reserves, and/or a range of global external suppliers
 - Logistics planning to ensure continuity in shipping of supplies

U.S. Food and Drug Administration

- FDA is working with individual companies to facilitate ramping up manufacturing to address surges in demand and expediting approvals of changes in the drug supply chain
- FDA is working closely with companies to expedite development and availability of COVID-19 treatments and vaccines, including helping companies to leverage scientific and clinical trial data from the United States and other countries

Many of America's Biopharmaceutical Companies Are Expanding Their Assistance Programs To Help More People





The Medicine Assistance Tool (MAT) is a web platform designed to help patients, caregivers and health care providers learn more about some of the resources available to assist in affording their medicines.

www.MAT.org

MAT Can Help Patients Learn More About Their Medicine Costs

PhRMA member companies are committed to helping patients make more informed health care decisions by providing more transparency about medicine costs.

Through MAT.org, we share links to member company websites that include:



List Price of a Medicine



Average Estimated or Typical Patient Out-of-pocket Costs



Other Context About Potential Cost of the Medicine

PhRMA and Healthcare Ready

PhRMA has joined forces with **Healthcare Ready** to facilitate the financial support and in-kind donations of personal protective equipment, medicines, and critical medical supplies.

Examples of requests Healthcare Ready can support include:

- Personal protective equipment
- Medical supplies
- Assistance in helping a constituent fill their prescription

These requests can be made by contacting alerts@healthcareready.org.







We're working around the clock to make sure we're prepared for the worst while also putting measures in place to help us from reaching that point. We need more masks & ventilators. But we also need folks to take this seriously. Stay home. Stop the spread.



From CBS This Morning 🤣

Healthcare Ready Programs for Constituents

Healthcare Ready Resources

RX OPEN: Provides access to open and closed pharmacies in a disaster-stricken area.

RX ON THE RUN: Personalized wallet card to document prescriptions and other important medical information.

COVID-19 Resource Hub: Resources for individuals and patients including state-level insurance emergency orders on prescription refills and telehealth coverage policies for COVID-19, and relevant pandemic business continuity resources.

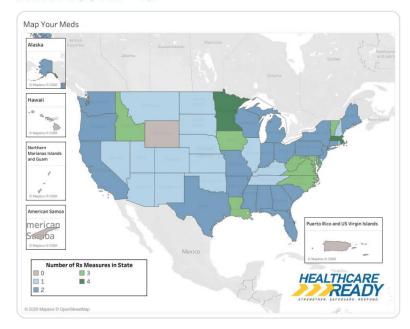






#MapYourMeds: New interactive state-by-state guide to getting Rx refills during an emergency: bit.ly/HcR-MYM

#MYM #COVID-19



For More Resources and Information, Visit PhRMA.org/Coronavirus



An up-to-date list of member company efforts to combat COVID-19



A factsheet on the pipeline for new vaccine and treatments



An open letter from PhRMA's CEO and PhRMA's Chairman of the Board



The latest Catalyst blog posts on COVID-19



An infographic on how the industry is fighting COVID-19