

NATIONAL CONFERENCE OF INSURANCE LEGISLATORS  
BUSINESS PLANNING AND EXECUTIVE COMMITTEE  
NEW ORLEANS, LOUISIANA  
MARCH 5, 2017  
DRAFT MINUTES

The National Conference of Insurance Legislators (NCOIL) Business Planning and Executive Committees met at the New Orleans Downtown Marriott on Sunday, March 5, 2017 at 11:00 a.m.

Chair of the Committee, Rep. Steve Riggs, presided.

Members of the Committee Present:

KY Rep. Steve Riggs, Chair  
AR Sen. Jason Rapert, Vice-Chair  
Rep. Deborah Ferguson, AR  
Asm. Ken Cooley, CA  
Rep. Joe Fischer, KY

Sen. Dan "Blade" Morrish, LA  
Re. Greg Cromer, LA  
Asm. William Barclay, NY  
Sen. Bob Hackett, OH

Other Legislator Present:

Asm. Andrew Garbarino, NY

Also Present:

Commissioner Tom Considine, NCOIL CEO  
Paul Penna, Executive Director, NCOIL Support Services  
Will Melofchik, Legislative Director, NCOIL Support Services

Rep. Riggs, Chair of the Committee presided over the meeting.

## MINUTES

Sen. Rapert made a motion to accept the minutes of the Business Planning and Executive Committee Meeting from November 20, 2016 at the Paris Las Vegas. Sen Morrish seconded and motion carried.

## SWITCH TO 2 MEETINGS BEGINNING IN 2019

Commissioner Considine raised the prospect of moving from 3 meetings a year to two meetings, beginning in 2019 and replacing the traditional spring meeting with a one-day session held either immediately prior to or after the spring NAIC meeting in that same hotel. The thought is the NCOIL spring meeting has the fewest attendees and much of the decision making is deferred until the summer and annual meeting.

Rep. Cromer likes the idea to go to 2 full meetings and also likes the concept of co-locating a shorter spring meeting with the NAIC.

The sense of the was that it was a good idea to eliminate the full 2019 spring meeting and move to a one day spring seminar in conjunction with the NAIC. Rep. Riggs asked that everyone think about it and there will be further discussion and a decision at the Summer Meeting.

Commissioner Considine asked Chara Bradstreet from the NAIC for the 2019 meeting dates and she stated they were April 5 – 8 in Orlando, FL; August 2 – 6 in New York City, NY and December 6 – 9 in Austin, TX. Commissioner Considine noted that it would be possible to have a seminar in Orlando and we would begin discussions with the NAIC.

## RECRUITMENT

Rep. Riggs stated that NCOIL Chairs and Vice Chairs need to be recruitment leaders. He tasked chairs and vice chairs to identify legislators in assigned non-contributing states to identify and recruit. The legislators will partner with industry and interested parties in their assigned states.

Rep. Riggs pointed out the Assemblymen Cahill and Barclay sent a joint bipartisan letter.

NCOIL staff will publish a box score to show everyone's progress.

## MEETING REPORT

Commissioner Considine reported there were 233 total attendees, including 43 legislators, 10 of which were new legislators; 4 scholarships were given; 8 regulators from 6 jurisdictions.

## REVENUE REPORT

Mr. Penna reported that the unaudited 2016 financials for NCOIL were revenue of \$746,048.71 and expenses of \$838,193.52 for an operating deficit of \$92,144.81.

The first two months of 2017 show an operating revenue of \$195,758.15 and expenses of \$118,182.80 for excess revenue of \$77,575.35.

Sen. Rapert asked what the total amount in all NCOIL accounts were and Commissioner Considine reported that as of 1/31 there was \$323,9056.53 and ILF, which is separate, had a total balance of \$117,456.76.

## MODELS

Asm. Cooley discussed his model to ensure legislator education and fund NCOIL. Lawmakers develop laws. This proposal ensures that insurance departments secure sponsorship and funding for key legislators to attend and NCOIL meeting. It was a productive first discussion. We will fine tune the language for consideration in Chicago.

Rep. Riggs stated the model as drafted called for chair and ranking member. He suggested that Asm. Cooley consider a change so it is not limited to just those two.

Upon a motion from Sen. Morrish that was seconded by Sen. Hackett, the following models were re-adopted:

Model Act Banning Fee Schedules for Uncovered Dental Services

Patient Safety Model Act

Rental Network Contract Arrangements Model Act

Insurance Compliance Self-Evaluative Privilege Model Act

## Secondary Address Model Act

The Healthcare Balance Billing Model, which was tabled in committee, will be addressed at the Summer Meeting.

The amendments to the Limited Lines Travel Insurance Model New model was approved in committee. Rep. Cromer made a motion to accept the amended model and it was seconded by Asm. Cooley. The motion carried.

No committee chairs wanted to report.

## OTHER PRESENTATIONS

Rep. Riggs discussed both the Griffith programming and Governor Edwards address as great and well attended. He also stated that the foray into banking was interesting and there was positive feedback about MS DAG Wiggins presentation.

Sen. Rapert thanked Sen. Morrish and LA delegation. Stated that getting the governor was very helpful and this was one of our better meetings.

Rep. Riggs echoed Sen. Rapert's statement.

Rep. Cromer & Sen. Morrish thanked everyone for coming to New Orleans.

Rep. Riggs stated that Sen Holdman stated concern about non-collaborative work between NCOIL and NAIC and the need to work together. When NCOIL has a model that 43 states adopted and needs to be revised then NAIC should work with us to change it and not create a whole new duplicative effort. He asked Ms. Bradstreet to take that back to the NAIC leadership.

A motion was made and seconded, and passed, to add Rep. Joe Fischer added to executive committee.

Rep. Riggs stated that he added Rep. Cromer to the Air Ambulance Task Force

Sen. Rapert stated that NCOIL should look at all aspects of marijuana legalization in the states. They are grappling with it in Arkansas and all of the elements from insurance issues to employment and NCOIL should explore a future symposium and how we deal with it.

A motion to adjourn was made by Asm. Cooley and Rep. Cromer seconded.

Being no other business the committee adjourned at 11:30.