

**NATIONAL CONFERENCE OF INSURANCE LEGISLATORS  
BUSINESS PLANNING COMMITTEE  
PORTLAND, OREGON  
JULY 17, 2016  
DRAFT MINUTES**

The National Conference of Insurance Legislators (NCOIL) Business Planning Committee met at the Portland Marriott Waterfront Downtown on Sunday, July 17, 2016, at 9:00 a.m.

Senator Travis Holdman, IN, NCOIL President, presided.

Other members of the committee present:

Rep. Matt Lehman, IN  
Rep. Steve Riggs, KY  
Sen. Dan "Blade" Morrish, LA

Other legislators present:

Rep. Deborah Ferguson, AR  
Sen. Jerry Klein, ND

Rep. Kevin Cahill, NY  
Rep. Bill Botzow, VT  
Rep. Dan O'Connell, ND  
Sen. Roger Picard, RI  
Rep. Maureen Dakin, VY  
Rep. Kathleen Keenan, VT

Also in attendance were:

Commissioner Tom Considine, NCOIL CEO  
Paul Penna, NCOIL Support Services Executive Director  
Will Melofchik, NCOIL Support Services Legislative Director

#### **SPRING 2018 MEETING LOCATIONS**

Sen. Holdman turns discussion over to Commissioner Considine. At the request of the committee, NCOIL Support Services had looked at several locations in Florida, all of which were either booked or expensive. Considine offered the suggestion of approaching North Carolina to join as a member state and NCOIL would bring the Spring 2018 Meeting to Charlotte. Considine also said this template could work with Minneapolis and Jersey City. Sen. Holdman opened it up for discussion and there was agreement to try this approach.

#### **2017 MEETINGS AND SUMMER 2018**

Sen. Holdman announced that the 2017 Spring Meeting would be held in New Orleans, LA from March 2-5, the Summer Meeting would be held in Chicago, IL from July 12-15 and the Annual Meeting would be in Phoenix, AZ from November 16-19. He further announced the 2018 Summer Meeting would be held in Salt Lake City, UT in July, the week after the 4<sup>th</sup> of July. The original contract had been signed for the week of July 4<sup>th</sup>.

#### **2018 ANNUAL MEETING**

Commissioner Considine stated that Oklahoma legislators have been actively pursuing NCOIL leadership to host a meeting in Oklahoma City in the Fall of 2018. Considine stated there are no secrets and there is a dip in attendees that needs to be compensated with a strong host committee. Oklahoma believes they can accomplish that.

Rep. Riggs said we need to have a meeting in DC when Congress is in session but was positive to NCOIL pursuing this opportunity.

#### POTENTIAL JOINT/CONCURRENT MEETING WITH NAIC

Commissioner Considine met with Andy Beal, Acting NAIC CEO about a NCOIL/NAIC joint meeting in the fall of 2019.

Considine explained that most interested parties fly to NCOIL to participate and then to NAIC a few weeks later. The concept is to have them run consecutively.

Considine stated that when there are differences between the organizations, there are differences. Sometimes they can be worked out, sometimes not. But when there's an existential threat we're locked at the hip. He stated the NAIC already has booked the Fall 2019 in Austin TX at the JW Marriott from December 7 -10 (Saturday to Tuesday) and that NCOIL could begin on Monday or Tuesday and stay until Friday or Saturday. The NAIC Plenary Session would be the end of the NAIC meeting and the beginning of the NCOIL meeting with Legislators and Commissioner sitting together.

CEO Beal talked about how NAIC schedules and that this national meeting does have availability to accommodate this schedule. He stated the possible benefits of having joint meetings on topics, state legislators orientation and potentially moving some of the meeting traditionally held at the beginning of the NAIC that NCOIL participates in (Compact, IIPRC, Griffith Foundation Insurance 101) to the end. He also stated it creates an opportunity to get more face time with federal and international policy makers from the IAIS who attend. Lastly, it could potentially reduce some overhead by leveraging.

Rep. Botzow asked about contracts and timeline.

Asm. Cahill stated we need to anticipate NCOIL growth in the planning process.

Rep. Riggs stated both organizations have mutual challenges and it's a great idea to have strength in numbers.

Sen. Holdman asked for audience participation.

Matt Wolfe from the RAA stated it makes sense from finance standpoint. He stressed that the last day of the NAIC is generally important to industry because they have time to Schedule individual meetings so a true overlap day would be tough. He also suggested that they can help in developing agendas.

Sen. Holdman suggested that we would maybe not every year but perhaps do two trial runs before we discover that it's a workable model.

Sen. Holdman noted that Joe Thesing from NAMIC gave it a thumbs up

John Gernifrom ACLI stated they would adapt and go wherever the meeting is, we'll do our best and thought it was a great tool to encourage participation in NCOIL.

Rep. George Keiser made a motion to proceed that was seconded by Sen Morrish. Rep. Keiser stated that we need to maintain NCOIL's integrity of independence.

Considine stated that NCOIL core meetings and agenda would remain on days that were only NCOIL

Rep. Keiser wanted to make sure the General session would be as well.

Rep. Botzow asked for clarification and information about how it would work and critical facilities to how it would work best. Perhaps a special working group.

Sen. Holdman calls for motion carries.

#### ADJOURNMENT

There being no further business, the Committee adjourned at 9:40 a.m.