

NATIONAL CONFERENCE OF INSURANCE LEGISLATORS
BUSINESS PLANNING COMMITTEE
WASHINGTON, DC
MARCH 5, 2011
MINUTES

The National Conference of Insurance Legislators (NCOIL) Business Planning Committee met at the Hyatt Regency on Capitol Hill in Washington, DC, on Saturday, March 5, 2011, at 8:00 a.m.

Rep. Brian Kennedy of Rhode Island, chair of the Committee, presided.

Other members of the Committee and legislators present were:

Rep. Greg Wren, AL	Sen. William Larkin, Jr., NY
Sen. Travis Holdman, IN	Sen. James Seward, NY
Sen. Vi Simpson, IN	Rep. Charles Curtiss, TN
Rep. Barb Byrum, MI	Rep. Bill Botzow, VT
Rep. Jim Kasper, ND	Rep. Kathie Keenan, VT
Rep. George Keiser, ND	Sen. Mike Hall, WV
Assem. Nancy Calhoun, NY	

Also in attendance were:

Susan Nolan, NCOIL Executive Director
Candace Thorson, NCOIL Deputy Executive Director
Mike Humphreys, NCOIL Director of State-Federal Relations
Jordan Estey, NCOIL Director of Legislative Affairs & Education

LEGISLATIVE SCHOLARSHIP POLICY

Rep. Keiser suggested that NCOIL establish guidelines for awarding Insurance Legislator Foundation (ILF) scholarships, citing their increasing importance during state budget shortfalls. He said that the Committee would recommend any decision it made to the ILF Board.

Ms. Nolan overviewed ways in which the ILF awarded scholarships. She said that before each meeting, the ILF invited legislative leaders in general-member states to attend the conference on scholarship or, if a leader was unavailable, to designate a committee chair or member. She said that NCOIL also offered scholarships as part of targeted membership outreach to specific states, as well as responded to ad hoc requests from legislators. Ms. Nolan said that partial scholarships were sometimes provided. She then spoke in favor of establishing a scholarship policy.

The Committee discussed, among other things, possible limits on the number of scholarships given to general-member state lawmakers, as well as a possible limit on how many scholarships could go to any general-member state. The Committee agreed that no lawmaker should receive more than two scholarships, and that a legislator receiving two scholarships could use both within one year, since attending consecutive meetings could help a legislator see continuity in NCOIL discussions.

The Committee called for flexibility in response to unique circumstances, particularly for contributing-state legislators who might need partial scholarship assistance. Following discussion regarding state dues payments, the Committee said that lawmakers from

former contributing-member states could apply for the full, general-member scholarships.

FUTURE MEETING LOCATIONS

Ms. Nolan reported that she had secured the following locations through 2011 and into 2013:

2011 Summer Meeting	Newport, Rhode Island
2011 Annual Meeting	Santa Fe, New Mexico
2012 Summer Meeting	Burlington, Vermont
2012 Annual Meeting	Point Clear, Alabama
2013 Spring Meeting	Washington, DC
2013 Summer Meeting	Philadelphia, Pennsylvania
2013 Annual Meeting	Nashville, Tennessee

Ms. Nolan said that representatives of the Beau Rivage in Biloxi, Mississippi, and the Hyatt in Savannah, Georgia, would present their sites at the next day's Executive Committee meeting as possible locations for the 2012 Spring Meeting. She said NCOIL staff would subsequently distribute a survey regarding attendee preferences.

PROMOTIONAL ACTIVITIES

Ms. Nolan outlined the evolution of NCOIL meeting brochure mailings, reporting that NCOIL was now relying on one-page flyers, supplemented by colorful e-mail blasts. Legislators supported the new approach.

The Committee then discussed distribution of the one-page mailers, suggesting among other things that NCOIL mail them to state insurance committee chairs and that NCOIL legislators give copies to their colleagues.

ADJOURNMENT

There being no further business, the meeting adjourned at 8:30 a.m.